T E C H N O L O G Y
Leveraging
Strategic by Design

Workshops to Address Integration and Business Challenges

Leveraging Technology offers facilitated workshops to identify and assess business need, feasibility and fit of an integration solution - or create a roadmap to build a capability.

Most IT departments spend 70% of their time on various integration-related efforts. The acceleration of web, mobile, SaaS and cloud-based initiatives is increasing this requirement. At the same time, the security of a growing number of connections to customers and partners is even more critical. Regardless of where you are headed with migration to the cloud and integration, we can help develop an actionable plan to ensure that you are using a secure design and architecture.

A good way to get started is with a 3-4 hour facilitated workshop.

Workshops are based on the specific needs of the company and often deal with challenges they may face with existing tooling or in planning a migration or transformation. This includes transitioning from an out-of-support tool such as WESB, or beginning a hybrid or cloud migration.

- **Integration Design Workshop**: Today companies are moving data across interfaces between hundreds of applications, both inside and outside the enterprise. Is it efficient and effective or do you have point-to-point batch interfaces that are complex and difficult to support? Information that is not high quality and accessible at the right place and time creates delays and obstacles. This workshop will surface underlying integration issues that can short-circuit business strategies. Using our Integration Architecture Framework as a template for assessment, you'll receive:

  Workshop Deliverables:
  1. Current State - a high level view of the current state for the company's architecture, toolset and integration needs, including the edge zone.
  2. Needs/Demands driving a change – such as cloud migration, integration or business needs.
  3. Gaps or Challenges in the way of meeting the goal.
  4. Future State - a high level view of the future state of the architecture.
  5. Roadmap - to achieve future state
  6. Estimates and Business Case - ROM (Rough Order of Magnitude) cost estimate and outline of benefits.
  7. Other recommendations - any other recommendations that come out of this process.

- **API Connect - for Line of Business:** To help companies explore how APIs are being used in their industry or in similar industries. We lead you and your stakeholders through a process to identify potential APIs and determine how to monetize these opportunities (either directly through fees or indirectly by driving aspects of their business). We can help package these ideas into a proposal or business case to support funding. API Workshop for Business

- **API Connect - Technical**: To help companies understand how an API management tool will work with their existing integration stack. We can outline a future state architecture that includes API management and addresses the lower integration needs (gaps in the integration stack). This may include options for both on-premise and cloud implementations and how the two will work together. API Technical Workshop

- **<u>Application Portfolio Assessment</u>**: In this pre-planning workshop, we will begin to identify whether there are applications in your portfolio that should be retired or replaced, are redundant (lower labor costs) or have gaps in critical services that could lead to improved efficiency. In a few hours with your input, we can quickly evaluate whether a full application portfolio assessment is likely to bring value to your organization. A recent assessment concluded that a company should retire or replace 42% of its applications – resulting in annual savings of 40,000 support hours.

Workshops can range from very formal agendas with definitive deliverables to more fluid approaches that adjust based on decisions made during the workshop. The more fluid approach is helpful for organizations just learning about a new technology or unsure how it fits in their business model. Customers receive documentation of the process and decisions with actionable recommendations.

Contact

Call or email us today to schedule a workshop info@Leveraging.com or 585.454.4250 x100.

Please follow us on LinkedIn and Twitter for the latest workshop announcements.

About Leveraging Technology

Leveraging Technology helps customers maximize the business value from their investments in information technology. We are accomplished middleware integrators and architects, founded in 1998, with over 130 certifications. We couple our enterprise architecture expertise with a deep understanding of integration to improve agility, flexibility and time to market with practical solutions. Our breadth of experience and architecture mindset make us uniquely qualified to design integration solutions across technologies and platforms to deliver real business value.

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